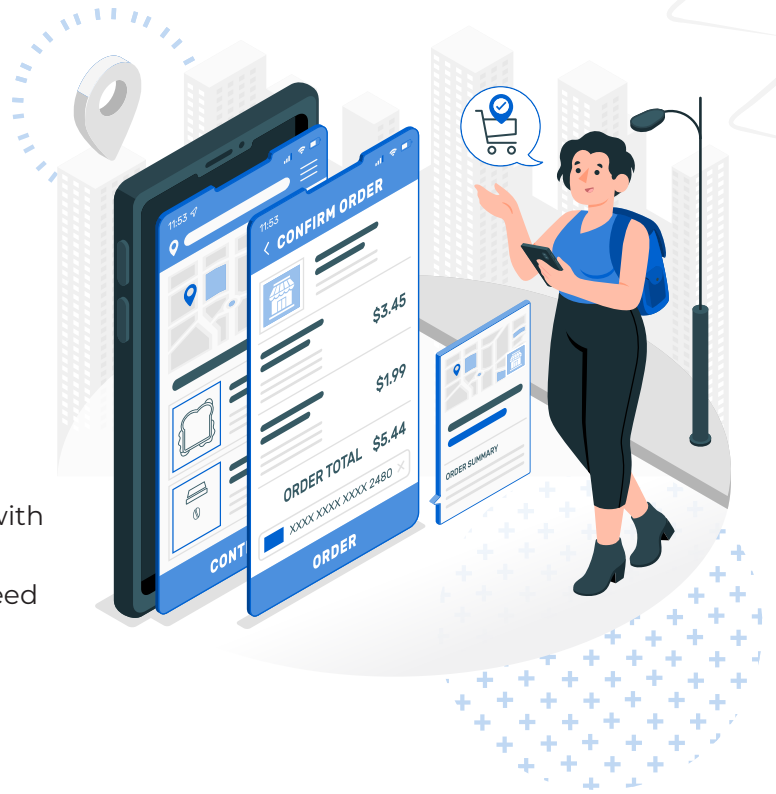


# Boost your Sales Potential with our Automated Pre-Sales Solution

At Centegy, our Pre-Sales Solution is designed to empower your sales team to capture pre-orders with ease and efficiency. With an advanced intelligent platform, your field representatives can set & exceed their targets while streamlining their plans and Customer interactions



## Our Features Include:

- Intelligent solution for product sales with mobile-based invoicing
- Geo Fencing & location based marking of customers
- Intuitive journey plan feature enables pre-call planning
- Target setting with the ability to define Sales Rep wise, Customer wise and Product wise targets
- Steps of Call, suggestive sales order and guided selling tool
- Promotion management, sales order upselling
- Collection management, customer wise record keeping of cash collection, credit management
- Sales return, process flow, customer account reconciliation
- Asset management including request, issuance, placement, asset purity & service request
- Visibility Tracking, merchandizing activities, POSM deployment
- Survey, stock audit to monitor On Shelf Availability, Share of Shelf, Out of Stock and other Sales health parameters
- Performance dashboard, real time KPIs performance update to enable field reps to exceed their targets
- Supervisor control utility, live tracking on the go to keep the sales team on top of their work and ensure accountability