

Streamline your Distribution Operations and Maximize Profits with our Comprehensive DMS Solution

Centegy's S&D Pro DMS is a leading integrated solution platform that brings agility to the distribution and RTM processes of sales & distribution industry and helps them in developing a sustainable competitive advantage.

Our Features Include:



Product Portfolio Management:

SKUs with S&D Pro's centralized control and robust hierarchy support. Elevate stock management with our system's comprehensive SKU handling, capturing crucial attributes like UoMs, Volumes, and Package Sizing.



Multi-Level Price Management:

Explore S&D Pro's versatile pricing, effortlessly configure various pricing structures. Customize pricing with ease, including complex taxations.



Production Batch Management:

Unique batch identifier and production date tracking. Automated stock allocation and dispatch based on predefined rules. FIFO principle implementation for optimal stock usage. Alerts for upcoming expiry dates and low stock.



Outlet Profiling:

Transform outlet management with S&D Pro - more than a module, it's a robust application for FMCG teams. Capture complex details from basic information to GPS coordinates, channel hierarchy, maintain and associate numerous outlet attribute.



Order Management:

Seamlessly capture orders from multiple devices, ensuring smooth and precise operations. Benefit from automatic scheme adjustments, achievement calculations, and real-time sales KPI updates without human intervention.



Delivery Management:

Uses of Google Maps for precision route planning. Identify white spaces on maps to strategically reach more outlets and automate loadouts based on batch numbers. Real-time monitoring ensures a seamless process. Optimise delivery game with S&D Pro - where every route is optimized for success!



Stock Management:

Effortlessly integrate with any ERP system. Distributors receive real-time dispatch advisories for insights into their in-transit stock. Configure Ship Too and Sold Too scenarios seamlessly through system configuration and dealer mapping.



KPIs:

Unlock impactful insights with our Distributor Management System (DMS). Dive into advanced KPIs like Outlet Penetration, Bill Productivity, Throughput, Drop Size, Geo Fencing, and Focus Selling.



Promotion Management:

S&D Pro's unique USP with three decades of expertise. Meticulously designed to address every promotion scenario in the dynamic FMCG universe, S&D Pro seamlessly manages on-invoice, off-invoice promotions, and handles loyalties and redemptions effortlessly.



S&D Pro's Receivable Module

In the digital era, S&D Pro leads with successful Mastercard integration for an FMCG giant in African markets. Cash and check collection with S&D Pro's Receivable Module, ensuring daily precision reconciliation and seamless adjustments with outlets. The module extends to check collections, recording entries with bank details.



DSR Targets:

The dynamic synergy between S&D Pro's back office and mobile applications consistently motivates sales representatives to surpass expectations. By continually urging them to exceed their limits and offering valuable information.



Distributor Level Reports:

Reports are crucial in decision-making, and S&D Pro delivers precise details tailored for every audience. Acknowledging the importance of individuals in sales dynamics, it provides Sales Representatives with Mobility Dashboards and reporting tools. Transitioning to a Distributor Management System without distributor-centric reports is incomplete.

S&D Pro offers over thirty reports for distributors universe. Management gains a broader perspective with a similar suite of reporting tools through the Decision Support System (DSS). Embracing Power BI, we reinforce our commitment to providing effective access to the right data.