



CENTEGY TECHNOLOGIES

# CORPORATE PROFILE

People.  
Expertise.  
Integrity



The background of the image is a dark blue gradient with a complex, glowing wireframe mesh pattern. The mesh consists of numerous interconnected lines forming a series of triangles and polygons, creating a three-dimensional, crystalline effect. The pattern is more dense and brighter in the upper left corner, tapering off towards the bottom right.

Providing **Enterprise**  
**Solutions** across  
**Sales & Distribution** and  
**Insurance Industries**

# WHO **WE** ARE



Insurance



Sales & Distribution



Mobile

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Centegy Technologies, is a technology solutions provider focusing on the licensing, implementation and support of enterprise applications across **Insurance, Sales & Distribution** and **Mobile** industries.

Centegy Technologies' motto is 'People. Expertise. Integrity' which is quite apt considering the expertise and knowledge our teams have gained by implementing solutions and operating in industries since 1986. With clients across 30 countries around the globe, we at Centegy Technologies consider ourselves as strategic technology partners and strongly believe in sharing ideas and business acumen.

Our reputation is built on helping our customers achieve success, skillfully and diligently. We measure ourselves by the accomplishment of our clients and this continues to drive our behavior, every day.

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# OUR JOURNEY ACROSS DECADES

1986



## Entrepreneurial Ambitions

Three entrepreneurs, Omer Morshed, Waqar Hyder and Arshad Hussain established a management consultancy & technology services firm in 1986. From the time of its formation until 2002 Sidat Hyder, together with its associated accounting firm, represented Arthur Andersen.

2002



## Merger with Ernst & Young International

Sidat Hyder merged with Ford Rhodes in 2002 and went on to become an Ernst & Young member firm.

2005



## Affiliation with Watson Wyatt

In October 2005, Sidat Hyder formed an affiliation with Watson Wyatt (now Towers Watson) for HR and Actuarial services.

2012



## Birth of Centegy Technologies

Spun off from Sidat Hyder focused on enterprise software solutions across Sales & Distribution and Insurance industry verticals.

# CENTEGY TECHNOLOGIES

## BUSINESS DIVISIONS



### Sales & Distribution Solution

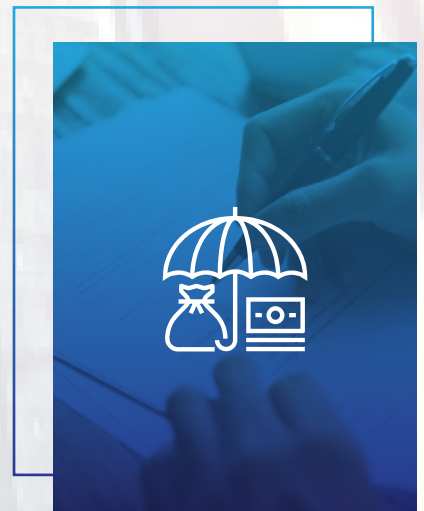
Centegy Technologies' solution suite S&D Pro, is a leading integrated sales platform that enables sales and distribution companies to fully capitalize on the growth potential of industry market.

With its latest technology, Centegy's solution suite brings agility to the distribution and customer service processes of sales & distribution industry and helps them in developing a sustainable competitive advantage.

### Insurance Solutions

Centegy's Ascent Insurance solutions are formed by a strong foundation of core policy administration systems across the General (Non-Life) and Medical insurance businesses. The strength of the platform allows Centegy to handle both Conventional and Takaful business through its solution offering.

These core systems are supplemented by a rich foundation of front end and productivity tools for customers, partners and users to provide for a seamless and integrated offering to maximize value for insurance companies



# CHANNEL PARTNERS

Centegy's channel partners serve as an extension of our team in a way that they help market, implement and support our solutions & services in the strategic geographies. We have had some excellent success with our channel partners in target markets and will continue with the strategy to develop further along with their collaboration.



## Indonesia

Indonesia is the largest economy in Southeast Asia and a growing market for the Sales & Distribution and Insurance industries. Indonesia also happens to house one of our flagship implementations of over 1000+ distributors for a key customer.



## Kenya

Kenya is a vibrant economy offering excellent opportunities for Centegy. Our partner in Kenya already provides regular support to customers in Kenya.



## Lebanon

Lebanon has a robust financial sector. With our current implementations of Insurance solutions, Centegy is also targeting opportunities for its Sales & Distribution solution.



## Nigeria

Nigeria's pace of growth offers avenues for Centegy to increase its footprint. Our partner in Nigeria is actively generating new business opportunities in the financial services and sales & distribution sectors along with supporting existing clients.



## GLOBAL FOOTPRINT

Our success stories have left their mark across countries around the globe where we provide our solution & services for sales & distribution and insurance industries.

Pakistan	Ethiopia
Sri Lanka	Rwanda
Maldives	Ghana
Indonesia	Zimbabwe
Myanmar	Ivory Coast
Malaysia	UAE
Singapore	Kuwait
Brunei	Saudi Arabia
Nigeria	Lebanon
Kenya	Qatar
Tanzania	Egypt
Mozambique	Iraq
Uganda	Jordan
Malawi	Bahrain
Zambia	Oman



## AWARDS & RECOGNITION

Centegy Technologies has been recognized regularly by customers and industry forums. Recently, we have been awarded the **Best International Technology Company** for three consecutive years at the International Takaful Awards.

The ITA is known as the only industry recognition of excellence in the Takaful Industry.



# CLIENT TESTIMONIALS

“ On Go-Live of Unilever LeverEdge program, I would like to thank the Centegy team for the tireless effort. Please thank the team on my behalf.

Great commitment and quick turnaround time. The analysis and support from the team was fantastic.

**Mr. Suhas Devaraju**

Director – Business Engagement,  
Route to Market, CD IT



“ S&D Pro is helping us redesign our ways of working, both at the corporate and distributor level, for the benefit of all participants in our value chain. It has provided us with unprecedented level of transparency and authenticity for managing our sales, promotions, and most importantly basic distribution KPIs, all in real time. All of these, in turn, provide us with the requisite flexibility to continuously improvise to maintain our competitive position.

**Mr. Zubair Shaikh**

National Sales Manager  
Pakistan



“ The way we see it, Centegy is not just an IT Solutions provider. They are a business partner, with multi-disciplinary teams and a wide skill set which can be of significant value addition in the implementation of the core administration system.

The depth of specialized insurance knowledge at Centegy is certainly a unique feature that is hard to find in other solution providers.

**Syed Raza Haider**

Tokio Marine Middle East  
Kingdom of Saudi Arabia



“ You are positive thinkers and we were able to interact with you in an excellent way. Thanks to your management professionalism and your staff engagement we were able to attain our set goals despite migration complexities. Your acceptance of new ideas and willingness has added great value to ILAS system. ILAS system flexibility is really remarkable it fulfills the needs of small, medium and big insurance companies.

I wish you more success because you really deserve it.

**William Salem**

LIA Insurance  
Lebanon



# OUR CLIENTS



An aerial photograph of a winding asphalt road that curves through a dense, lush green forest. Several cars are visible on the road, including a red car, a white car, a blue car, and a black car. The road has white dashed lines marking the lanes. The overall scene is serene and scenic.

GOING FURTHER,  
**EVERYDAY**

# CHOOSE THE RIGHT PARTNER

Choosing a solution for your business is only the beginning of an enterprise wide change. Quite apart from the system implementation, there are critical elements such as change management and risks that have to be considered and managed, as a team. Therefore, we act as much more than your system vendor and prefer to work and considered as partners. In our experience, we firmly believe that partnering is the only guaranteed route to achieving project milestones and success.

Centegy Technologies has various leading global clients and we not only provide day to day support to them but believe in sharing ideas and business acumen. We are committed to working with our clients and ensuring that your business performs exactly the way you want it to.



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